

# Local Market Update – Q4-2022

A Research Tool Provided by Triad MLS



## Guilford County

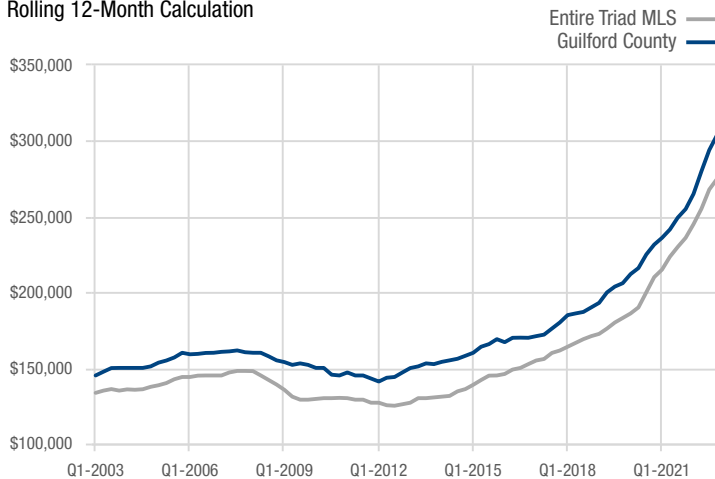
Single Properties <small>(includes Single Family, Stick/Site Built, Mfg, Mod, Cluster, Duplex)</small>	Q4-2022			YTD		
	2021	2022	% Change	Thru Q4-2021	Thru Q4-2022	% Change
<b>Key Metrics</b>						
New Listings	1,663	<b>1,181</b>	- 29.0%	7,887	<b>6,801</b>	- 13.8%
Pending Sales	1,678	<b>948</b>	- 43.5%	7,418	<b>5,800</b>	- 21.8%
Closed Sales	1,829	<b>1,220</b>	- 33.3%	7,459	<b>6,167</b>	- 17.3%
Days on Market Until Sale	15	<b>22</b>	+ 46.7%	17	<b>16</b>	- 5.9%
Median Sales Price*	\$268,000	<b>\$300,000</b>	+ 11.9%	\$255,000	<b>\$304,000</b>	+ 19.2%
Average Sales Price*	\$301,346	<b>\$333,498</b>	+ 10.7%	\$292,407	<b>\$337,920</b>	+ 15.6%
Percent of List Price Received*	101.1%	<b>99.0%</b>	- 2.1%	101.2%	<b>101.5%</b>	+ 0.3%
Inventory of Homes for Sale	444	<b>651</b>	+ 46.6%	—	—	—
Months Supply of Inventory	0.7	<b>1.3</b>	+ 85.7%	—	—	—

Townhouse/Condo Properties	Q4-2022			YTD		
	2021	2022	% Change	Thru Q4-2021	Thru Q4-2022	% Change
<b>Key Metrics</b>						
New Listings	394	<b>270</b>	- 31.5%	1,876	<b>1,624</b>	- 13.4%
Pending Sales	389	<b>243</b>	- 37.5%	1,795	<b>1,484</b>	- 17.3%
Closed Sales	473	<b>311</b>	- 34.2%	1,798	<b>1,517</b>	- 15.6%
Days on Market Until Sale	13	<b>18</b>	+ 38.5%	14	<b>15</b>	+ 7.1%
Median Sales Price*	\$180,000	<b>\$219,900</b>	+ 22.2%	\$175,000	<b>\$210,000</b>	+ 20.0%
Average Sales Price*	\$202,704	<b>\$243,784</b>	+ 20.3%	\$193,565	<b>\$229,466</b>	+ 18.5%
Percent of List Price Received*	101.9%	<b>99.7%</b>	- 2.2%	101.7%	<b>102.5%</b>	+ 0.8%
Inventory of Homes for Sale	106	<b>138</b>	+ 30.2%	—	—	—
Months Supply of Inventory	0.7	<b>1.1</b>	+ 57.1%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

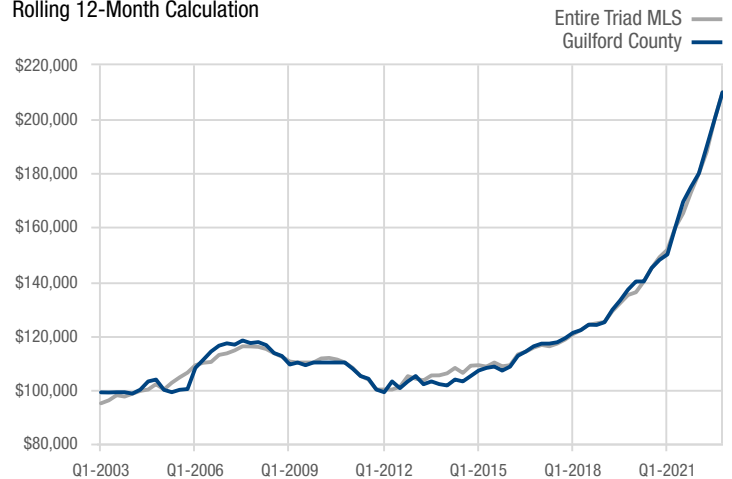
### Median Sales Price - Single Properties

Rolling 12-Month Calculation



### Median Sales Price - Townhouse/Condo Properties

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of January 10, 2023. All data from Triad MLS. Report © 2023 ShowingTime.