

Local Market Update – Q2-2022

A Research Tool Provided by Triad MLS



Guilford County

Single Properties

(includes Single Family, Stick/Site Built, Mfg, Mod, Cluster, Duplex)

Key Metrics	Q2-2022			YTD		
	2021	2022	% Change	Thru Q2-2021	Thru Q2-2022	% Change
New Listings	2,302	2,275	- 1.2%	3,884	3,804	- 2.1%
Pending Sales	2,080	1,757	- 15.5%	3,737	3,265	- 12.6%
Closed Sales	1,931	1,762	- 8.8%	3,520	3,193	- 9.3%
Days on Market Until Sale	15	12	- 20.0%	20	15	- 25.0%
Median Sales Price*	\$253,000	\$317,089	+ 25.3%	\$248,000	\$300,000	+ 21.0%
Average Sales Price*	\$296,305	\$357,730	+ 20.7%	\$285,564	\$333,996	+ 17.0%
Percent of List Price Received*	101.7%	103.7%	+ 2.0%	100.8%	103.0%	+ 2.2%
Inventory of Homes for Sale	504	659	+ 30.8%	—	—	—
Months Supply of Inventory	0.8	1.1	+ 37.5%	—	—	—

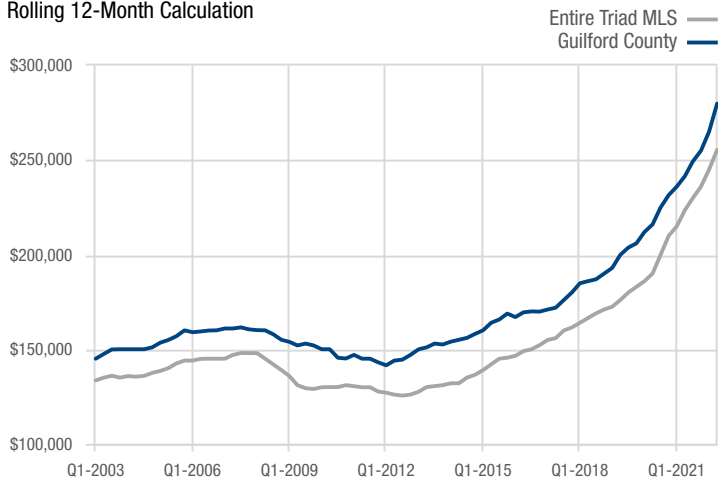
Townhouse/Condo Properties

Key Metrics	Q2-2022			YTD		
	2021	2022	% Change	Thru Q2-2021	Thru Q2-2022	% Change
New Listings	540	487	- 9.8%	962	900	- 6.4%
Pending Sales	519	394	- 24.1%	919	830	- 9.7%
Closed Sales	467	406	- 13.1%	793	790	- 0.4%
Days on Market Until Sale	17	13	- 23.5%	18	15	- 16.7%
Median Sales Price*	\$179,900	\$217,550	+ 20.9%	\$167,250	\$201,248	+ 20.3%
Average Sales Price*	\$201,902	\$237,228	+ 17.5%	\$186,817	\$224,329	+ 20.1%
Percent of List Price Received*	102.0%	104.4%	+ 2.4%	101.4%	103.6%	+ 2.2%
Inventory of Homes for Sale	114	125	+ 9.6%	—	—	—
Months Supply of Inventory	0.8	0.9	+ 12.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

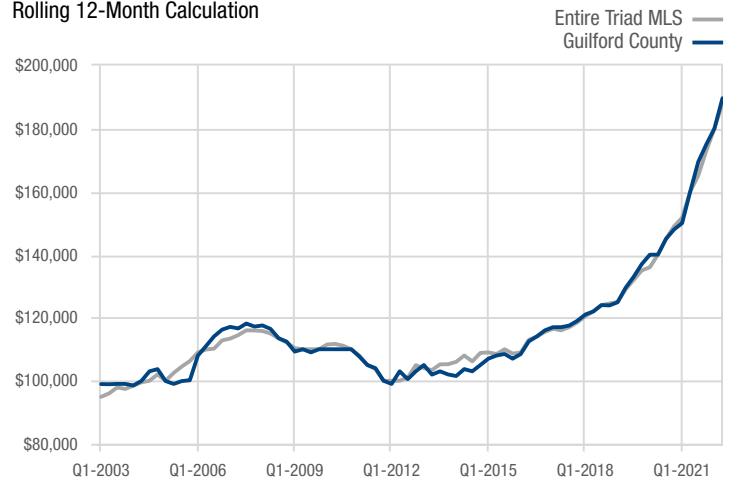
Median Sales Price - Single Properties

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo Properties

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.